Bangladesh Center for Communication Programs (BCCP)

7Cs in Strategic Communication (Attachment B)

Command Attention

(Is the quality of the material (photograph, picture quality, font, color sound, light, voice, music, etc. up to the mark? Does it attract people's attention?)

Clarify the Message

(Is the message clear? Is the material easy to read and understand?)

Communicate a Benefit

(Does the message contain any benefit for the audience?)

Cater to the Heart and Head

(Does the message/material convey any emotional value?)

Create Trust

(Is the message/material believable and can create trust among the audience?)

Call to Action

(Does the message/material clearly convey what the audience needs to do?)

Consistency Counts

(Repeat same message to help them remember)